

Illustrations Of Historic Portfolio Investment Performance

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Historical Portfolio Asset Class Returns



Description(*): Neither your principle or future returns can be guaranteed. However, one way to get an idea of what may happen in the future is to review what has occurred in the past. This report illustrates a range of hypothetical historical returns for a single lump sum investment over the time horizon selected. Results are based upon historical rates of return for representative investment indices based on the asset class allocations and other selected assumptions shown:

Assumptions:

| Historical Period: | December 1975 thru June 2005 | |
|---|-------------------------------------|--|
| Initial Investment: | \$10,000 | |
| Time Horizon: | 15 years | |
| Portfolio Rebalancing: Every three months | | |
| Return Type: | Returns adjusted for cost of living | |

Top Five Asset Class Returns:

| Historical Period | Annualized Return | Value After 15 Years |
|----------------------|----------------------|-------------------------|
| Jul-82 to Jul-97 | 11.87% | \$ 53,812 |
| Jun-82 to Jun-97 | 11.59% | \$ 51,812 |
| Sep-82 to Sep-97 | 11.28% | \$ 49,695 |
| Aug-82 to Aug-97 | 11.20% | \$ 49,145 |
| May-82 to May-97 | 11.10% | \$ 48,527 |

Lowest Five Asset Class Returns:

| Historical Period | Annualized Return | Value After 15 Years |
|----------------------|----------------------|-------------------------|
| Sep-87 to Sep-02 | 5.17% | \$ 21,315 |
| Aug-87 to Aug-02 | 5.32% | \$ 21,768 |
| Jul-87 to Jul-02 | 5.33% | \$ 21,782 |
| Feb-88 to Feb-03 | 5.35% | \$ 21,852 |
| Mar-88 to Mar-03 | 5.42% | \$ 22,062 |

Mean Return: 8.46% 95% Confidence Interval:

Portfolio 5 - Balanced

| Risk Free | 6% |
|-----------------------|-----|
| US Broad Fixed Income | 38% |
| Large Cap US Stock | 27% |
| Mid Cap US Stock | 7% |
| Small Cap US Stock | 5% |
| International Stock | 17% |

Growth of \$ 10,000 from Jul 82 to Jul 97

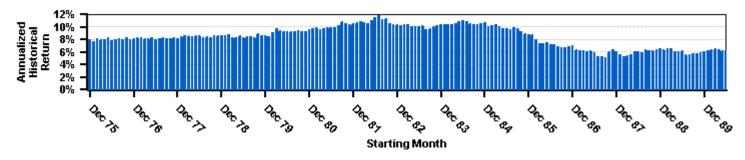


Growth of \$ 10,000 from Sep 87 to Sep 02



Median Return: 8.46% From 5.05% to 11.87%

Distribution of Annualized 15 Year Returns from Dec 75 thru Jun 05



(*) Direct investment can not be made in any historical index used. Index performance is not indicative of any specific investment. Past performance does not guarantee future results. See Important Disclosures starting on page 3.



Important Disclosures and Assumptions

IMPORTANT NOTE: This is a sample report for an imaginary product that is intended solely to illustrate this web illustrator and reporting tool. PSE Life is not an actual insurance company and no insurance product is being solicitated.

Please Note: This report is intended to assist the client in creating a financial profile based on the client's stated financial and retirement goals. By showing a range of hypothetical historical investment returns, the report intends to demonstrate the general magnitude and fluctuations in historical returns for a given asset allocation strategy. As a part of the process, the report uses asset allocation guidelines, data, and sample allocations created for PSE Life by PSE Investment Advisors. The asset allocations outlined here suggest a general asset allocation for the client and are based upon, among other things, the client's desired rate of return and tolerance to risk.

The information in this report does not guarantee future investment performance and does not recommend any specific investment allocation.

Although some of the information in this report might be interpreted as investment advice in the general sense, it does not imply that it recommends any particular security or offers any advice regarding the potential value of any security.

PSE Variable Annuity Products are offered by prospectus only. The prospectus contains more complete information, including charges and expenses, and should be read carefully before investing or sending money.

Neither PSE Life nor its representatives provides tax advice. For legal or tax advice concerning the client's specific situation, the client should consult an attorney or professional tax advisor.

Assumptions:

Illustrated Plan: The subaccount performance data, where quoted, are based on the subaccounts offered under the PSE Variable Annuity Plan. The performance data is based upon past performance and is not representative of future results. Investment return and principal value will fluctuate so that unit values, when redeemed, may be worth more or less than their original cost.

Fees and Expenses: The annual mortality and expense, and administrative fee (M&E) for PSE Variable Annuity Plan is XXX basis points. A \$36 annual administrative fee is deducted assuming an average initial account balance of \$25,000. The returns shown in these reports exclude early surrender charges, which range from 8% to 0% as follows: 1-year (8 percent), 2-year (7 percent), 3-year (6 percent), 4-year (5 percent), 5-year (3 percent), 6-year (1 percent) and 0% in years seven and thereafter. See the prospectus for all charges and expenses.

Asset Class Performance: Asset class returns were based on the following benchmark indices:

| Risk Free: | Lehman Brothers 1-3 Year Government Bond Index published by Lehman Brothers, Inc. |
|------------------------|---|
| US Broad Fixed Income: | Lehman Brothers Aggregate Bond Index published by Lehman Brothers, Inc. |
| Large Cap US Stock: | S&P 500 Index published by Standard & Poors, Inc. |
| Mid Cap US Stock: | S&P 400 Index published by Standard & Poors, Inc. |
| Small Cap US Stock: | Russell 2000 Index published by the Frank Russell Company |
| International Stock: | The MSCI EAFE Index published by Morgan Stanley Capital International, Inc. |

Direct investment can not be made in any of these historical indices, and index performance is not indicative of any specific investment. Specific investments may have higher or lower returns than those based on these benchmark indices. Past performance does not guarantee future results. Investment return and principal value will fluctuate so that unit values, when redeemed, may be worth more or less than their original cost.

Subaccount Performance:The annualized returns are measures of the net investment income and realized or unrealized capital gain or loss from the subaccount's investments. Such returns are based on historical subaccount unit values. Returns are calculated as far back as the inception date of the fund. Returns calculated prior to the inception date of the plan, or prior to the date the fund was offered under the plan, are based on hypothetical subaccount unit values that reflect historical fund performance, and current parameters for the plans fees and expenses.



Important Disclosures and Assumptions (continued)

General Account: Where applicable, a 3.00% historical return is used as a 'net crediting rate' for the general or 'fixed' account. Because this subaccount is a fixed annuity, there are no negative years of performance, since the 'guaranteed' rate in the contract is the least amount of crediting permissible in any year. By using a fixed annuity, the customer is given a minimum guaranteed interest rate of return and a guarantee of principal. The assumed rate for the General Account is representative of what has occurred over recent years and is not meant to indicate the rate that will be credited in the future.

Fidelity Subaccounts: VIP and VIP II refer to Variable Insurance Products and Variable Insurance Products II.

International Stocks:There are special risk considerations associated with investing in non-U.S. companies, including fluctuating exchange rates, foreign governmental regulations and differing degrees of liquidity that may adversely affect portfolio securities. These considerations are more fully explained in the prospectus.

Portfolio Re-Balancing: For Historic Growth reports, the weighted average rate of return for the selected asset class portfolio is assumed to be re-balanced periodically (based on the assumption shown) in order to maintain the selected asset allocation percentages.

Return Type: For Historic Growth reports, two return options may be illustrated. "Undadjusted gross returns shows the gross monthly returns for the benchmark indices representing each asset class over the time horizon shown. Returns adjusted for cost of living" show the gross monthly returns reduced by the increase in a cost of living index. The cost of living index used is that published by the US Department of Labor (Current Series - All urban consumers).

Mean Return, Median Return, and 95% Confidence Interval: Historic Growth reports show the distribution of annualized returns over the time horizon shown for all such time periods within the historic period shown. The "*Mean Return*" is the arithmetic average of these annualized returns. The "*Median Return*" is defined such that half of the observed returns are less than or equal to the median return and half of the observed returns are greater than or equal to median return. The95% Confidence Interval is the range of annualized returns where it is expected that 95% of observed returns will fall within, based on a calculation of the standard deviation for the distribution of returns observed. Standard deviation is a statistical measure of the dispersion of possible outcomes around the mean outcome. For observations that follow a normal distribution, 95% of observations will lie between plus or minum two standard deviations from the mean.